

James Tuohy

jtuohy@hotmail.com | 07517354880

Profile

- A highly motivated, ambitious and dedicated post-graduate manager with extensive UK and International oil and gas experience.
 - Good communicator with over 15 year's experience on technical energy related projects.
 - A strong account and business development management skillset with a solid background in health and safety.
 - Fully focussed in further developing the next stage of my career.
-

Employment History

HSE Engineer **Baker Hughes (UAE)** **2017 – 2018**

- Supervised HSE/QA on frac boat and the ZADCO Island project.
- Managed 12 international crew, ensuring their safety and compliance was maintained at all times.
- Represented Baker Hughes at the national oil company's HSE department.
- Successfully delivered bridging documents, ERP's and Bowtie Assessments.
- Audited and controlled project documentation and presented safety moments and statistics to the client and crew.

Facilities Manager **Bam Nuttall (UK)** **2017 – 2017**

- Manage facilities and logistics for KierBam JV, Hinkley Point C, New Nuclear Build.
- Organised and implemented welfare facilities for 1500 strong workforce.
- Procured and successfully negotiated reduced rates on several contractor services.
- Reviewed on-site equipment requirements, tender submissions and presented weekly to senior management.
- Performed on-site risk assessments and function tested all office and site based alarm systems.
- Implemented DROPS and promoted a no blame STOP culture within the team and onsite.

Business Development Manager **Energy Drilling (Australia)** **2014 – 2015**

- Positively identified markets for EDA's rig business throughout Australasia and emerging markets in Africa and Asia.
- Successfully drove the commercial tender process, representing EDA at client meetings.
- Consulted with operations to ensure a safe mob and de-mob of drilling rigs, in Australia and internationally.
- Successfully sourced equipment for projects in Australia, Africa and PNG.
- Positively mediated between operations and client to ensure contract compliance.
- Oversaw existing drilling contracts and developed the marketing strategy, website and corporate image.
- Successfully secured an international drilling contract – value \$4.8m.
- Negotiated and extension to a Strike energy contract – value \$2.5m.

Regional Sales Manager **Weatherford (Malaysia)** **2013 – 2014**

- Promoted downhole monitoring solutions in the APAC region.
- Oversaw the successful and timely submission of tenders for projects throughout SE Asia.
- Built rewarding customer relationships by understanding, responding and satisfying customers' operational requirements.
- Consulted on respective Geo-Market teams to develop and execute an account management strategy.
- Facilitated in conjunction with APAC regional sales & marketing teams to co-ordinate efforts and maximise use of market and client knowledge.
- Successfully doubled WFT's downhole monitoring market from \$2m to \$4m.
- Negotiated and won contracts in Vietnam, Brunei and Australia.

Key Account Manager **Weatherford (Australia)** **2012 – 2013**

- Managed WFT's commercial contracts with Santos and Shell LNG across all product lines.
- Drove the tender submission process across all product lines for WFT ensuring deadlines were strictly adhered to.
- Identified and developed new business opportunities across WFT business units identifying future markets.

- Developed close and productive relationships with Snr managers in both Santos and Shell.
- Successfully increased Santos and Shell revenue for WFT from \$55m to \$70m.
- Created further business opportunities across sectors, increased WFT revenue equated to 35%.
- Won \$1m plug and abandonment tender with Shell.
- Presented weekly health and safety results to senior management.
- Successfully presented WFT's health and safety record and business at APPEA conference.

Project Engineer

Baker Hughes (*International*)

2003 – 2012

- Project engineered and performed fluids tests on both frac and acid stimulation operations internationally.
- Solved in field operational problems as they arose.
- Successfully project engineered New Zealand's biggest geothermal Acid Stimulation project for MRP.
- Recorded on-site inventory and invoiced multi-million dollar frac jobs.
- Ensured the safe and correct rig up of frac equipment in accordance with well-site standards.
- Represented the company at weekly engineering meetings at the client's office.
- Ensured adherence to strict company HSE legislation and procedure.
- Successfully negotiated a contract extension with Santos – valued at \$3.8m/year.
- Obtained and maintained a 100% safety record across all well sites.

Geotechnical Engineer

RPS (UK)

1998 - 2003

- Consulted with clients and contractors on the testing and removal of contaminated material.
- Communicated with the Environmental Agency, haulers and contractors to ensure compliance with pre-notification and chains of custody.
- Received sole responsibility for the regulation and reporting of environmental activities on site including testing and categorisation of contaminated soil.
- Tested soil mechanics using flight augers and cone penetration tests.
- Identification of all samples to BS5930.
- Presented regular site inductions covering all aspects of Environment, H&S legislation and procedure.

Education

Camborne School of Mines

MSc – SLEM

2018 – 2019

The course comprised; project management, Health and Safety for the extractives industry, mineral law, advanced surveying, GIS for Industry, site investigation, soil and water contamination and final dissertation (ascertain tailings dam stability using geophysics).

University College London

BSc - Environmental Engineering

1993 – 1996

Qualifications and Skills

- A good command of written and spoken Spanish.
- RICS and CICES member.
- CSCS card holder, Red Cross first aider, H₂S awareness, fire-fighting, 4WD training and emergency response. UK and Norway survival course. PADI qualified. Drone pilot.
- NEBOSH (in process) IOSH.
- Clean full UK driving licence.
- Software - Microsoft Office, Salesforce, Autocad, LSS, Global Mapper, Surfer.

Interests

Walking the Camino de Santiago, motorcycling through Europe, swimming and running.

References available upon request